



Mercuri International

LEADING AND MANAGING MULTIFUNCTIONAL TEAMS



PROGRAM OVERVIEW

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LEADING AND MANAGING MULTIFUNCTIONAL TEAMS

Targeting managers that face the challenge of managing the efficiency of one or more multifunctional teams, this path will give them insights on how to gather a valuable group of people, communicate with them and make sure they all pull in the same direction.

AUDIENCE

Managers who need to work with one or more diversified groups of people performing very different tasks among them

DURATION

Digital content: **25 min**

DELIVERY FORMAT

100% digital or in combination with face-to-face or virtual classroom.

Interactive contents and exercises. All material is supported from laptops, tablets and smartphones.



CONTENT OVERVIEW

1

TEAM BASICS

- Understand what it means to create a team
- Learn about the different levels of a team
- Discover the best features of an effective team

2

DEVELOPING TRUST

- Understand the importance of trust in business relations
- Find out the best way to connect with your team
- Learn about the different levels of trust and how to achieve them

3

INFLUENCING WITHOUT AUTHORITY

- Discover role of interest and motivation
- Understand what it means to leverage on motivation
- Learn how to negotiate to get what you need

4

CULTURE – LEVERAGING DIFFERENCES

- Discover how our minds work
- Understand what leverages are useful to connect with every culture
- Find out what are the main differences between culture and how they can reflect on the job attitude

5

CULTURES IN BUSINESS

- Understand how cultures influence business relationships
- Learn what you could expect when dealing with different cultures
- Improve your awareness of different habits in business through practical examples



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GROW YOUR PEOPLE,
GROW YOUR BUSINESS

