



Leading & managing multifunctional teams

Mercuri International

Program overview

Leading & managing multifunctional teams

Objectives

Learn how to successfully work with one or more diversified groups of people performing very different tasks among them.

What you will learn

Understand how to create an effective team, building meaningful relationship with its members to develop trust and influence them even without authority through motivation. Learn how to read and manage cultural differences so that they can bring strength in your team.

Audience

New managers as well as experienced managers who want to improve or refresh their leadership skills

Duration

25min of digital learning

Delivery format

Also in combination with face-to-face or virtual classroom

Content overview

1

Team basics

- Understand what it means to create a team, learning about the different phases of effectiveness and the best features of an effective team

2

Developing trust

- Understand the importance of trust in business relations and discover what is the best way to connect with your team by leveraging the different levels of trust

3

Influencing without authority

- Discover the role of interest and motivation and learn what it means to leverage on motivation so to be able to negotiate to get what you need

4

Culture – Leveraging differences

- Discover how our minds work and what leverages are useful to connect with every culture to understand the main differences between cultures and how they can reflect on the job attitude

5

Culture in business

- Understand how cultures influence business relationships and what you could expect when dealing with different ones by improving your awareness of different habits in business through practical examples

Learning path



Also available including face-to-face or virtual sessions along the path



Welcome



Digital module



Digital module



Digital module



Digital module



Digital module



Path certification



Grow your people
Grow your business