



Recruitment and onboarding

Mercuri International

Program overview

Recruitment and onboarding Mercuri International

This program will teach you the tools and strategies to make sure the recruitment and onboarding experience not only attracts top talent for your team but also drives team engagement and productivity from day one.

Audience

Sales managers and leaders who want to make sure their recruitment process is identifying the best talent for their team, and the onboarding program is equipping new hires with the tools and confidence they need to excel in their roles.

Duration

Digital content: 2 hours.

Delivery format

100% Digital or in combination with face-to-face or virtual classroom.

Interactive modules, videos, examples, practical exercises, questionnaires, downloadable documents, and open forums to connect with the community.

All material is supported on laptops, tablets and smartphones.

Program overview

1. Recruitment

- Make sure to find the right candidate for each open position
- Manage the recruitment process efficiently, from role definition, to the interviewing phase, until the final hiring decision

2. Onboarding

- Integrate new joiners and set them up for success
- Think about their long-term development
- Avoid giving new hires too much information, as not to overwhelm them

Content overview

1

Managing the recruitment process

- Learn how to efficiently navigate the recruitment process
- Use tools and techniques to identify top talent, evaluate their suitability for the role, and make well-informed hiring decisions

2

Tina is hiring!

- Practice what you've learned, by helping Tina cover the steps of the recruitment process

3

A successful onboarding experience


- Make sure that newcomers in your team feel welcomed and have the right tools available to start their job
- Learn how to avoid overwhelming new joiners with too much information

4

Mark's onboarding

- Practice what you've learned, by helping Tina organize the onboarding for Mark

Learning path

 Also available including face-to-face or virtual sessions along the path



Welcome



Poll



Video



Digital
module

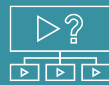


Interactive video



Essentials

Recruitment



Interactive
video



Digital
module



Video



Poll

Onboarding



Final quiz



Path
certification



Grow your people
Grow your business